

AIGUA CHARTER

OUR PREFERRED CHARTER PARTNER IN MALLORCA

The Aigua team is made up of professionals each with over 15 years of experience in the marine industry.

Based in the heart of the Mediterranean, in the yachting mecca of Palma de Mallorca, Spain, Aigua specialises in the charter and management of quality boats within the Balearic Islands. As with all of Ancasta's charter partners, the fleet is relatively small and individually owned, which helps to ensuring a close working relationship with the yacht owners.

Aigua Charter is based in the Marina Naviera Balear in the heart of the port of Palma de Mallorca, a stone's throw from the charismatic centre of the city and surrounded by shops, supermarkets, bars, restaurants and clubs. The Marina offers a complete service: air conditioned toilet and shower facilities, electricity and water, ice and drinks dispenser, fuel station, service crew, 24 hour security service, private parking and WiFi.

WHY PALMA?

Palma is the elegant cosmopolitan capital of Majorca, the largest of the Balearic Islands, and is known for its beaches and climate (2,400 hours of sunshine per year) as well as its gastronomy, cultural and traditional influences. Palma is connected to the U.K in less than 2 hours via a wide number of regular and low cost air carriers.

The Balearic islands are considered by many boat owners and charter guests to be among the best sailing destinations in the world. The region is famous for its crystal clear waters, thousands of miles of coast line with a great variety of landscapes, easy navigation, its many harbours, the culture, its professional marine industry and much more.

WHY AIGUA CHARTER?

- Quality, attention to detail and superb customer service
- A dedicated team of professionals at your disposal
- Privileged location in the harbour of Palma de Mallorca
- Modern marina facilities
- New and varied fleet, from 8 to 20 meters in length
- Fully equipped yachts meeting high standards on board
- Yachts maintained to high standards by experienced team
- Superb levels of cleaning with full attention to small details
- Professional technical service: 24 hours 7 days
- Guaranteed 2 hour maximum waiting time for assistance

In the company's own words:

"Total customer satisfaction is our goal, so we believe in, and focus on, the quality of service we provide to our clients. We have a new and diverse fleet of sailing, motor yachts and catamarans in an excellent state of maintenance thanks to our professional 24/7 maintenance team. We attach great importance to cleanliness and the equipment on board because we believe that every single detail makes a difference."

Aigua Charter is a Royal Yachting Association training centre.

THE BALEARICS

CHARTER PURCHASE & MANAGEMENT



EXAMPLE ITINERARY MALLORCA - IBIZA - FORMENTERA (7 DAYS)

Below is a suggested one-week itinerary which includes a 45NM round trip to Ibiza. The Aigua team will be happy to provide a specific sailing plan to suit the needs of you and your crew. Choose from picturesque fishing ports to bustling nightspots, with crystal clear sailing waters between.

Palma – Puerto de Andratx
Puerto de Andratx – Cala Binirrás
Cala Binirrás – Cala D’Hort
Cala D’Hort – Cala Sahona
Cala Sahona – Espalmador
Espalmador – Puerto de Ibiza
Puerto de Ibiza – Palma

GETTING THERE

Palma has a large, modern airport connected with the U.K in about 2 hours by a wide number of mainstream and low cost carriers such as British Airways, BMI, Easy Jet, Monarch, Jet2, Thomson, Tomas Cook, Ryanair, Iberia and Airberlin. There are direct flights from every major U.K city to Palma, with many flights per day in summer and regular flights in winter.

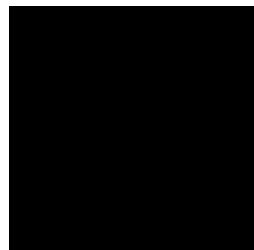
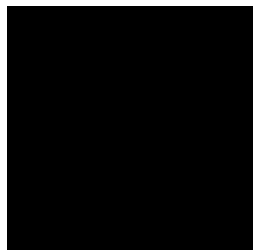
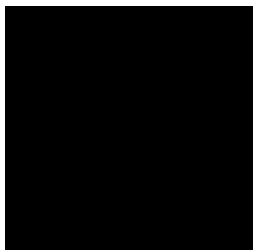
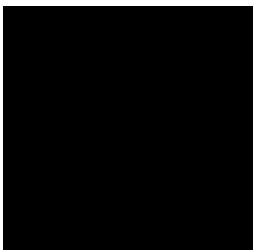
Palma de Mallorca is the busiest airport in Spain in the summer months and it is often cheaper and quicker to fly to Palma than between cities in the U.K.

CONTACT DETAILS

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THE BALEARICS



CHARTER PURCHASE & MANAGEMENT



CHARTER REVENUE AND COST ESTIMATES

The following estimates have been provided for guidance purposes by the charter management operator. Actual costs and revenues will vary. We recommend you contact the operator directly for detailed additional information. Sample purchase and management agreements are available on request.

CHARTER PURCHASE & MANAGEMENT



YACHT PURCHASE INFORMATION

Please contact your local Ancasta Lagoon specialist:

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