

2008 SOUTHAMPTON BOAT SHOW BENETEAU OCEANIS OWNERSHIP OFFER



YACHT OWNERSHIP AT A FRACTION OF THE COST

Fairview Sailing are offering a guaranteed monthly income on the following Beneteau models when placed in their Hamble charter fleet:

Model	Owners Annual Guaranteed Income	Commercial Insurance	Berthing fees at Port Hamble	Comprehensive Maintenance*	Total Annual Gain to Owner
Oceanis 31 6 berth	£2820	£1793	£5895	£3760	£14268
Oceanis 37 8 berth	£7050	£2359	£8368	£4110	£21887
Oceanis 43 10 berth	£8460	£3177	£10390	£4580	£26607
Oceanis 46 10 berth	£10575	£3947	£11422	£5170	£31114
Oceanis 54 12 berth	£14100	£5616	£13246	£5875	£38837

*Subject to management contract appendix B

- Guaranteed monthly income for 3 years
- Free berth in Port Hamble Marina, one of the most prestigious marinas in the country on the River Hamble : for 3 years
- Free professional maintenance* for 3 years
- Free yacht insurance (premium commercial cover)
- In excess of 60 days owners annual usage including two set weeks in August
- Discounted MCA coding costs
- 3 year management contract

VAT re claim. By using your yacht as a business this could allow the vat paid on its purchase to be reclaimed subject to meeting requirements of HM Customs

ALL PRICES ARE INCLUSIVE OF VAT. OFFER IS SUBJECT TO COMPLETION OF MANAGEMENT CONTRACT BY THE 23RD OF SEPT 2008



Fairview Sailing are the Solent's most established charter operator with over 20 years experience and are known for providing the highest standards in yacht management.

For further information please contact Paul Webb 07881 923833 or Gordon Hobson 07735 531265 or contact our office 02380 457023
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